

A one-stop Moose

Dutch entrepreneur Frank Van de Moosdijk demonstrates the added value gained by keeping it small, reports Janny Kok

Frank Van de Moosdijk must have a creative mind. When he started his tank container business in 2017 he juggled with the idea for a company name: it had to be Moose Tank Parts.

The name stands for a one-stop shop in the wider sense of the notion.

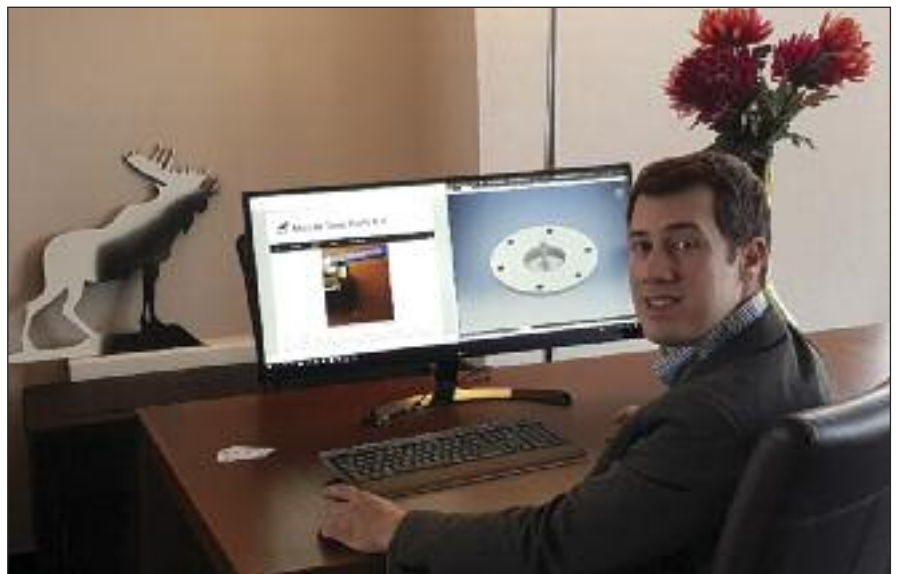
"We offer a wide product range of over 6,000 different articles, such as box container parts, couples and connectors, made-to-measure handrails and many more. The latest is the manlid cover."

Van de Moosdijk is certainly experienced – he started his career in the metal industry 20 years ago. He specialises in metalworking and in high-shine polished stainless steel work, ranging from 1 to 1.5 mm thick. Fellow craftsmen and experts know that this is careful and precision work.

Today, his Moose Tank Parts customers can rely on being served by a mechanical engineer with an over 16 years of experience in the tank container business.

Over his time in the business, Van de Moosdijk has built up a wide international network of customers. He likes to visit customers and business relations in countries worldwide, to learn about specific requirements of products people in the business may have.

"At times it is quite a challenge, as each country will have its own way of doing things, its climate and legislation one has to comply to", he says.



"Supply on demand, design accordingly and supply when required on location" is the total concept for almost any dedicated tool the customer may need. "It is a matter of thinking along with the customer about his specific requirements", Van de Moosdijk says.

The polished stainless steel moose figurine Van de Moosdijk made is waiting for a hole to be made to fit a little clock inside. It could well become a popular promotional gift.

It is just one example of the unusual skills of its maker. Van de Moosdijk gives other examples: "I've constructed a tube for sample collection from tank containers for Dutch Customs".

Others include a handrail that can be constructed in parts. He did just that, making it precisely fit to measure on specific tank containers.

One could suspect that

authorities within the EU are not particularly practice-driven in the process of introducing regulations and legislation. Van de Moosdijk thinks otherwise: "Legislation and regulation are really practice-driven within the sector. Yet, the chemical industry and transport community are continuously developing themselves. This is a good thing for the sake of common practice, safety and sustainability. More and more handrails are constructed on tank containers and top valves can be controlled from the bottom."

Van de Moosdijk offers more than a usual trade supplier of tank parts: "Besides supplying products on demand, it is important to refine existing products and, if needed, find solutions for any problems that arise. To me, the market is multi-faceted and offers many opportunities. It is never a dull moment.